

Gallagher Breakout Room

10:05 AM - 10:55 AM

Bonding and Technology

This workshop will discuss new and advancing technologies available in the insurance/bonding industry and how contractors can use them to their advantage. We will also go through how some of the “ways of the past” need to be revamped to keep up with current industry demands and market conditions.

About Brittany Nicolas

In the past decade, Brittany has gained expertise in construction and commercial surety bonds. With experience at leading brokerages, she's worked with diverse clientele, from small start-ups to companies with revenues exceeding \$1 billion. Leveraging her extensive technical knowledge, Brittany advocates for clients' growth plans. She has a robust network among bond company professionals and contractors, and actively contributes to the Canadian Association of Women in Construction committee.

About Chris Degelman

With 23 years in insurance, Chris, a trusted advisor at Ranger Insurance (now Gallagher), specializes in construction. For the past 13 years, he focused on mid to large commercial and construction risks, leading the Construction Practice for the Prairie Region at Gallagher Canada. Chris leverages his extensive technical knowledge to provide clients with top-tier insurance and risk management solutions. With a strong industry reputation, he utilizes insurer relationships to ensure clients receive the best available options.



Brittany Nicolas
Gallagher



Chris Degelman
Gallagher

11:05 AM - 11:55 AM

What to Look For - Lighting and Lighting Control Drawings

Review what to look for on a drawing when it comes to lighting and lighting control. Review of Luminaire Schedules, Control Schedules, Sequence of Operations, potential issues, and more.

About Tyler Cook

Tyler is outside sales for RDS Lighting and has been in the industry for over 5 years. He works with many aspects of the industry with a focus on specifications and is a member of many different organizations including ECAM!



Tyler Cook
RDS Lighting

Gallagher Breakout Room

1:35PM - 2:25 PM

Prompt Payment

Introduces upcoming "Prompt Payment" laws, already operational in select Canadian provinces and soon arriving in Manitoba, signaling a positive change for subcontractors. This legislation focuses on two key elements: requiring prompt payment of all invoices by owners, general contractors, subcontractors, etc., and implementing an expedited adjudication process for resolving payment disputes, bypassing lengthy court proceedings.

About Evan Edwards

Evan maintains a practice in Winnipeg and Ottawa, and is called to the Bar in both Manitoba and Ontario. His practice is focused on Labour/Employment Law and Civil Litigation, including Class Actions. Evan practiced with Duboff Edwards Schachter for the first few years of his career. He then practiced in the Advocacy Department of a national law firm in Ottawa before returning to Duboff Edwards Schachter in 2021. Evan has represented clients at the Manitoba Small Claims Court, Manitoba Provincial Court, Manitoba Court of Queen's Bench, Manitoba Court of Appeal, Ontario Superior Court of Justice, Alberta Court of Queen's Bench, and various other Tribunals/Boards.



Evan Edwards
DES Law

2:35PM - 3:25 PM

Implementing Industry Advancements in Commercial Plumbing and Heating Design and Installations

- Material comparison regarding sustainability and performance
- Sizing advancements which could drive cost reductions in repipe and new build
- Commercial Hot Water Recirc – System design for optimal performance and longevity

About Jennifer Smith

Equipped with a degree in Mechanical Engineering from Missouri University of Science and Technology, Jennifer brings over 12 years of experience to the field, with a focus on innovation and strategic growth. Currently serving as the Business Development Manager at Uponor for the past four years, she has played a key role in expanding the company's market presence by spearheading strategic initiatives and fostering partnerships with engineers, contractors, and builders. Before joining Uponor, Jennifer spent eight years in the HVAC industry, where she partnered to impact the design and implementation of sustainable mechanical systems, challenging norms through innovative practices.



Jennifer Smith
Uponor



Gallagher

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