

# AON BREAKOUT ROOM

9:45 AM - 10:45 AM

## Future-Proofing Your Business: Navigating Windows 10 End of Life and Beyond

Windows 10 End of Life this coming October will be a disruptive event for many businesses. Estimates indicate that 40% of computers globally do not meet the hardware requirements for Windows 11 and will need to be replaced. Leaders who wait to act may have to choose between competition for remaining inventory or placing their network at risk. In this session, we'll explore how the Windows 10 transition can serve as a catalyst for building a comprehensive technology roadmap. Learn actionable strategies for managing technology lifecycles, embracing cloud solutions to enhance collaboration and flexibility, and conducting cyber risk assessments to protect critical systems.

### Michael Anderson - 365 Technologies Inc.

Michael Anderson is the founder and CEO of 365 Technologies Inc., a Winnipeg-based Managed IT Services Provider. 365 delivers outsourced IT support to over 2,500 end users across 75 companies, including several MCAM and ECAM members. Michael holds an MBA from the I.H. Asper School of Business and is a Certified Information Systems Security Professional (CISSP).

11:00 AM - 12:00 PM

## Scaling Up and Stepping Out: Private Equity Strategies for Contractors

This session delves into two pivotal strategies for contractors: collaborating with growth equity investors to scale your business and preparing for a seamless ownership transition that secures your legacy. Discover how private equity can provide the capital, expertise, and strategic guidance needed for sustainable growth or a smooth and profitable succession. Whether you're looking to expand or planning your next chapter, this session offers actionable strategies to help you achieve your goals.

### Lee Jebb

Lee Jebb is Vice President, Portfolio Operations at Westcap and provides active strategic support to portfolio companies under management to drive further growth and value creation. Mr. Jebb has proven expertise building companies and as a corporate entrepreneur, and for nearly two decades he played a leading part in developing Cando Rail Services into Canada's preeminent rail services provider with 900 employees and \$24 billion of product handled annually. Mr. Jebb was also the General Manager of the Brandon Chamber of Commerce.

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1:45 PM - 2:45 PM

## Performance Security: SDI in Focus

Insurance carriers, owners and General Contractors are increasingly concerned with construction performance risk. The session will explore macro-economic factors and provide context for why performance security is both in increased demand, and also in shorter supply. The session will also cover the Subcontractor Default Insurance (SDI) product in detail and explore the implications of enrollment to subcontractors.

### Peter Kapler - Aon

Peter Kapler is a Managing Director within Aon's Construction & Infrastructure group and leads the Performance Security practice. As a CPA by training and a Surety Underwriter for the first half of his career, Peter applies his education and experience to providing risk-finance solutions to Aon's clients across the country.



3:00 PM - 4:00 PM

## How to Invest Tax Efficiently Within a Corporate Structure

Discussing the benefits of looking at tax-efficient investments and how to properly manage investment assets within a Holdco, Opco and personal investments. We will look at other financial strategies to help prevent Canadian-controlled private corporations from the passive income grind. Using a real-world case study, on how we can implement financial strategies to add-value and maximize wealth.

### Shayne Williams - IG Wealth Management

Shayne Williams is a Certified Financial Planner professional from IG Wealth Management. He primarily focuses on helping small business owners grow their investments and build financial strategies to help them achieve success. Shayne was a previous guest speaker for both the Chartered Professional Accountant (CPA) body of Manitoba and Saskatchewan.



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